

SIBIU / Sibiu (LRSB)**1. Landing Charge**

UNIT RATE: 6.30 EURO / tone

For airlines that perform irregular flights, the landing charge is supplemented as follows:

MTOW	Supplements
≤ 30 T	150%
31 - 59 T	120%
≥ 60 T	90%

The supplement does not apply to irregular flights operated by the airlines with which Sibiu International Airport R.A. has concluded a contract and performs regular flights according to a predetermined schedule.

2. Lighting charge

UNIT RATE: 1.50 EURO / tone / each movement using the lighting system

For airlines that perform irregular flights, the lighting charge is supplemented as follows:

MTOW	Supplements
≤ 5 T	Minimal CHARGE = 15 EURO
6 - 30 T	CHARGE + 100%
≥ 31 T	CHARGE + 75%

The supplement does not apply to irregular flights operated by the airlines with which Sibiu International Airport R.A. has concluded a contract and performs regular flights according to a predetermined schedule.

3. Parking charge

UNIT RATE: 0.05 EURO / tone / hour

For airlines that perform irregular flights, the parking charge is supplemented as follows:

MTOW	Supplements 3<H≤24	Supplements 24h<H
≤ 20 T	500% but not less than 2.50 euro/h	300% but not less than 1.50 euro/h
21 - 40 T	400% but not less than 5.00 euro/h	250% but not less than 3.00 euro/h
≥ 41 T	300% but not less than 7.50 euro/h	200% but not less than 4.50 euro/h

The supplement does not apply to irregular flights operated by the airlines with which Sibiu International Airport R.A. has concluded a contract and performs regular flights according to a predetermined schedule.

4. Passengers service

UNIT RATE: 2.50 EURO / passenger

For airlines that perform irregular flights, the passenger service charge is supplemented as follows:

Passengers number	Supplements
≤ 10	300%
11 - 20	250%
21 - 40	150%
≥ 71	100%

The supplement does not apply to irregular flights operated by the airlines with which Sibiu International Airport R.A. has concluded a contract and performs regular flights according to a predetermined schedule.

SECURITY CHARGE: 1.00 EURO / passenger

TRANSIT OR TRANSFER: 1.00 EURO / passenger

5. Other charges

NIL

6. Exemptions

I) The airport users that consider they should be exempted from VAT, should provide to the airport administration 24 hours before the start of the flight the following documents:

- VAT number in accordance with company's Certificate of Registration as a tax payer for VAT;
- a copy of the Air Operator Certificate (AOC).

II) Parking charge: The parking charge is not applied for the first 3 hours after landing.

**7. Reductions****7.1 Discounts associated with the landing fee**

a. Depending on the number of landings made by an airline in a month, the following landing fee discounts apply:

Number of landings / month	Discount (%)
4 - 16	5
17 - 24	10
25 - 32	15
33 - 40	20
41 - 48	25
49 - 56	30
57 - 64	35
65 - 72	40
73 - 80	45
81 +	50

b. In addition to the discount in point 7.1a, during the summer season (from the last Sunday of March until the last Sunday of October each year), the following landing fee discounts apply:

Number of landings	Discount (%)
≥ 930	8
≥ 1333	16
≥ 1736	24

c. In addition to the discount in point 7.1a, during the winter season (from the last Sunday of October until the last Sunday of March each year), the following landing fee discounts apply:

Number of landings	Discount (%)
≥ 525	8
≥ 756	16
≥ 987	24

Note: Discounts are provided the month after each season ends: April for the winter season and November for the summer season.

7.2 Incentive schemes

Sibiu International Airport has developed a Commercial Policy based on the Market Economy Investor Principle which aims both to stimulate traffic growth and give the passengers a better choice of destinations and flights.

General conditions

- The following incentive schemes are granted on a transparent and nondiscriminatory basis to all airlines interested in, on the basis of the eligibility criteria for each individual scheme.
- The following incentive schemes cannot be cumulated.
- Airlines benefiting from an incentive scheme cannot choose to change it during the period of valability.

It thus makes available to all interested airlines 4 (four) types of incentive schemes, as follows:

1. Incentive scheme for opening new routes
2. Incentive scheme for the reopening of suspended routes
3. Incentive scheme for passenger traffic growth
4. Incentive scheme for the opening of new seasonal routes

The eligibility criteria can be accessed on the airport website at the following link: <https://www.sibuiairport.ro/ro/info/tarife-aeroportuare/>.

7.3 Lighting Fee Discounts

a. Depending on the number of landings made by an airline during the summer season (from the last Sunday of March to the last Sunday of October each year), the following lighting fee discounts apply:

Number of movements	Discount (%)
≥ 930	25
≥ 1333	50



b. Depending on the number of landings made by an airline during the winter season (from the last Sunday of October to the last Sunday of March each year), the following lighting fee discounts apply:

Number of movements	Discount (%)
≥ 525	25
≥ 756	50

Note: Discounts are provided the month after each season ends: April for the winter season and November for the summer season.

7.4 Passenger Service Fee Discounts

a. Depending on the number of passengers transported by an airline during the summer season (from the last Sunday of March to the last Sunday of October each year), the following passenger service fee discounts apply:

Number of embarked passengers	Discount (%)
≥ 150,000	20
≥ 216,000	35
≥ 281,000	50

Note: The passenger service fee for which discounts apply is €2.00 [the difference represents the fee collected for monitoring safety-related objectives: Civil Aviation Safety Investigation and Analysis Authority (AIAS) and AACR].

b. Depending on the number of passengers transported by an airline during the winter season (from the last Sunday of October to the last Sunday of March each year), the following passenger service fee discounts apply:

Number of embarked passengers	Discount (%)
≥ 81,000	20
≥ 118,000	35
≥ 155,000	50

Note: The fee for passenger services is set at €2.00 per passenger for security-related services [AIAS and AACR].

Note: Discounts are provided the month after each season ends: April for the winter season and November for the summer season.

Discounts are applied based on the total traffic volume generated by an airline operating scheduled flights at Sibiu International Airport.

Scheduled flights are defined as flights operating on a predetermined schedule as part of a regular commercial program. These include services on fixed routes with a specified frequency, with Sibiu International Airport as the initial destination. Scheduled flights adhere to a clearly established timetable and are open for passenger bookings.

8. Methods of payment

8.1 The payment of the charges in the above items 1 - 5 is levied in LEI for Romanian air operators and in EUR for foreign air operators.

8.2 The payment of airport charges, for aircraft carrying out non-scheduled flights, will be effected in cash or by card (VISA or EUROCARD/MASTERCARD) to the airport handling operator / ATC.

8.3 Charges do not include the legal VAT rate.