

December 5th, 2024

To Whom It May Concern,

Sibiu International Airport is pleased to invite all airlines operating scheduled flights to participate in a public consultation regarding proposed adjustments to airport charges. The consultation will take place from December 5 to December 12, 2024.

This process will focus on reviewing updates to the discount structure applicable to airport charges, including landing fees, lighting fees, and passenger service tariffs for scheduled flights. The proposed changes aim to ensure fairness, transparency, and alignment with national and European regulatory frameworks.

A central element of the consultation is the proposed revised discount model, structured around flight frequency and passenger volume. This initiative aims to encourage airline growth by providing scalable discounts as operations expand at Sibiu International Airport.

Your engagement and feedback are highly valued, and we look forward to your participation.

For further details or inquiries, please contact us via email at secretariat@sibiuairport.ro.

Public consultation link: www.sibiuairport.ro

Thank you for your attention and participation in this important matter.



CONDITIONS ASSOCIATED WITH AIRPORT CHARGES FOR SCHEDULED FLIGHTS
EFFECTIVE FROM FEBRUARY 1, 2025
Consultation Document

Dated: 05/12/2024
Prepared by: Sibiu Airport
Status: Draft for consultation

Statement: Sibiu International Airport invites all users operating at LRSB to participate in the consultation process on airport charges for flights, which will take place from December 5 to 12, 2024

DISCLAIMER

Any reproduction, transmission or communication to third parties is strictly prohibited unless previously agreed with Sibiu Airport. While Sibiu Airport has taken all reasonable measures to ensure that the information included in this document is accurate, it accepts no responsibility in relation to any decisions made by other parties that have relied on this document in any way.

Key Areas for Consultation

- **Associated conditions for airport charges:** A review of the conditions associated with landing fees, lighting fees and passenger service tariffs for scheduled flights.
- **Additional discount structure:** Evaluation of the discount system based on the number of landings and passenger volumes in both the summer and winter seasons.

In compliance with both national and European regulations, we ensure full transparency throughout this process. The consultation document detailing the proposed adjustments to the charges is provided below.

Point 7 of the AIP is amendments

7. Discounts

7.1 Discounts associated with the landing fee

a. Depending on the number of landings made by an airline in a month, the following landing fee discounts apply:

Number of landings per month	Discount
4 - 16	5%
17 - 24	10%
25 - 32	15%
33 - 40	20%
41 - 48	25%
49 - 56	30%
57 - 64	35%
65 - 72	40%
73 - 80	45%
81+	50%

b. In addition to the discount in point 7.1a, during the summer season (from the last Sunday of March until the last Sunday of October each year), the following landing fee discounts apply:

Number of landings	Discount
≥ 930	8%
≥ 1333	16%
≥ 1736	24%

c. In addition to the discount in point 7.1a, during the winter season (from the last Sunday of October until the last Sunday of March each year), the following landing fee discounts apply:

Number of landings	Discount
≥ 525	8%
≥ 756	16%
≥ 987	24%

7.3 Lighting Fee Discounts

a. Depending on the number of landings made by an airline during the summer season (from the last Sunday of March to the last Sunday of October each year), the following lighting fee discounts apply:

Number of movements	Discount
≥ 930	25%
≥ 1333	50%

b. Depending on the number of landings made by an airline during the winter season (from the last Sunday of October to the last Sunday of March each year), the following lighting fee discounts apply:

Number of embarked passengers	Discount
≥ 525	25%
≥ 756	50%

Article 7.4 Passenger Service Fee Discounts

a. Depending on the number of passengers transported by an airline during the summer season (from the last Sunday of March to the last Sunday of October each year), the following passenger service fee discounts apply:

Number of embarked passengers	Discount
≥ 150,000	20%
≥ 216,000	35%
≥ 281,000	50%

Note: The passenger service fee for which discounts apply is €2.00 [the difference represents the fee collected for monitoring safety-related objectives: Civil Aviation Safety Investigation and Analysis Authority (AIAS) and AACR].

b. Depending on the number of passengers transported by an airline during the winter season (from the last Sunday of October to the last Sunday of March each year), the following passenger service fee discounts apply:

Number of embarked passengers	Discount
≥ 81,000	20%
≥ 118,000	35%
≥ 155,000	50%

Note: The fee for passenger services is set at €2.00 per passenger for security-related services [AIAS and AACR].

Effective date for the associated conditions related to airport charges for scheduled flights:

February 1, 2025